

				AED Brands	Allied 100, LLC	CPR Savers & First Aid Supply	One Beat CPR Learning Center LLC	PDM, Inc. dba A-Heart	Start-
GRAND TOTAL				\$ 5,435.95	\$ 6,033.68	\$ 5,867.00	\$ 3,364.00	\$ 1,773.00	
DESCRIPTION	QTY	UoM	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE
GROUP A	Defibtech Lifeline AUTO Fully-Automated Automated External Defibrillator (Or Approved Equal) Model # DDU-120A, DDU-120E	1	EA	\$ 975.00	\$ 1,002.00	\$ 980.00	\$ 860.00	\$ 874.00	
	1 Adult Electrodes	1	EA	N/A	\$ 31.50	\$ 32.00	N/A	Included	
	2 Pediatric Electrodes	1	EA	N/A	\$ 79.20	\$ 80.00	N/A	Included	
	3 Adult Pads (Minimum 2-year Shelf Life)	1	EA	\$ 32.00	See Line # 1	\$ 32.00	\$ 28.00	\$ 29.00	
	4 Pediatric Pads (Minimum 2-year Shelf Life)	1	EA	\$ 85.00	See Line # 2	\$ 80.00	\$ 72.00	\$ 71.00	
	5 Lithium Battery (5 Year Life Expectancy)	1	EA	\$ 125.00	\$ 126.65	\$ 130.00	\$ 110.00	\$ 113.50	
	6 Soft Sided Carrying Case	1	EA	\$ 85.00	\$ 49.00	\$ 60.00	\$ 74.00	\$ 49.00	
	7 Hard Case (Waterproof, Air-tight)	1	EA	\$ 115.00	\$ 141.75	\$ 120.00	\$ 115.00	\$ 134.00	
	8 Ready Kit (To include: One-way CPR mask, nitrile/non-latex gloves, scissors, towel(s), gauze, and case/pouch)	1	EA	\$ 14.00	\$ 15.95	\$ 10.00	\$ 12.00	\$ 18.50	
	9 Starter Kit (AED Data software, training video, and owner's / operator manual)	1	EA	Included	Included	Included	Included	Included	
	10 Training AED & Electrodes Sets	1	EA	\$ 325.00	\$ 299.25	\$ 250.00	\$ 290.00	\$ 289.00	
	11 Shoulder Strap	1	EA	N/A	Included (with line 6)	NO BID	NO BID	\$ 12.00	
	12 Wall Mounted Metal Cabinet w/ Alarm (External on/off key)	1	EA	\$ 99.00	\$ 129.35	\$ 85.00	\$ 95.00	\$ 129.00	
AED Installation (Optional)			\$ -	\$ 269.99	NO BID	NO BID	NO BID		
TOTAL			\$ 1,855.00	\$ 1,874.65	\$ 1,859.00	\$ 1,656.00	\$ 1,719.00		
GROUP B	Heartsine 360P Fully-Automated Automated External Defibrillator (Or Approved Equal)	1	EA	\$ 800.00	\$ 713.00	\$ 830.00	\$ 730.00	NO BID	
	1 Adult Electrodes	1	EA	\$ 130.00	\$ 125.00	\$ 140.00	\$ 125.00	NO BID	
	2 Pediatric Electrodes	1	EA	\$ 155.00	\$ 140.00	\$ 150.00	\$ 150.00	NO BID	
	3 Adult Pads (Minimum 2-year Shelf Life)	1	EA	N/A	See Line # 1	\$ 140.00	Same as #1	NO BID	
	4 Pediatric Pads (Minimum 2-year Shelf Life)	1	EA	N/A	See Line # 2	\$ 150.00	Same as #2	NO BID	
	5 Lithium Battery (5 Year Life Expectancy)	1	EA	N/A	Included (with lines 1 & 2)	\$ -	\$ 125.00	NO BID	
	6 Soft Sided Carrying Case	1	EA	Included	\$ 49.50	\$ 45.00	\$ 45.00	NO BID	
	7 Hard Case (Waterproof, Air-tight)	1	EA	\$ 115.00	\$ 134.10	\$ 125.00	\$ 91.00	NO BID	
	8 Ready Kit (To include: One-way CPR mask, nitrile/non-latex gloves, scissors, towel(s), gauze, and case/pouch)	1	EA	\$ 14.00	\$ 15.95	\$ 10.00	\$ 12.00	NO BID	
	9 Starter Kit (AED Data software, training video, and owner's / operator manual)	1	EA	Included	Included	Included	Included	NO BID	
	10 Training AED & Electrodes Sets	1	EA	\$ 325.00	\$ 328.50	\$ 350.00	\$ 290.00	NO BID	
	11 Shoulder Strap	1	EA	N/A	Included (with line 6)	NO BID	NO BID	NO BID	
	12 Wall Mounted Metal Cabinet w/ Alarm (External on/off key)	1	EA	\$ 99.00	\$ 122.85	\$ 85.00	\$ 95.00	NO BID	
AED Installation (Optional)			\$ -	\$ 269.99	NO BID	NO BID	NO BID		
TOTAL			\$ 1,638.90	\$ 1,628.90	\$ 2,025.00	\$ 1,663.00	\$ -		

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GRAND TOTAL				\$ 5,435.95	\$ 6,033.68	\$ 5,867.00	\$ 3,364.00	\$	1,773.00
DESCRIPTION	QTY	UoM	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE	PRICE
GROUP C	ZOLL AED Plus Fully-Automatic Automated External Defibrillator (Or Approved Equal)		1	EA	\$ 1,105.00	\$ 1,127.00	\$ 1,100.00	NO BID	NO BID
	1	Adult Electrodes	1	EA	\$ 145.00	\$ 152.10	\$ 130.00	NO BID	NO BID
	2	Pediatric Electrodes	1	EA	N/A	\$ 85.50	\$ 82.00	NO BID	NO BID
	3	Adult Pads (Minimum 2-year Shelf Life)	1	EA	\$ -	See Line # 1	\$ 130.00	NO BID	NO BID
	4	Pediatric Pads (Minimum 2-year Shelf Life)	1	EA	\$ 85.00	See Line # 2	\$ 82.00	NO BID	NO BID
	5	Lithium Battery (5 Year Life Expectancy)	1	EA	\$ 25.00	\$ 20.49	\$ 30.00	NO BID	NO BID
	6	Soft Sided Carrying Case	1	EA	Included	\$ 94.50	\$ 105.00	NO BID	NO BID
	7	Hard Case (Waterproof, Air-tight)	1	EA	\$ 135.00	\$ 170.10	\$ 180.00	NO BID	NO BID
	8	Ready Kit (To include: One-way CPR mask, nitrile/non-latex gloves, scissors, towel(s), gauze, and case/pouch)	1	EA	\$ 14.00	\$ 15.95	\$ 10.00	NO BID	NO BID
	9	Starter Kit (AED Data software, training video, and owner's / operator manual)	1	EA	Included	Included	Included	NO BID	NO BID
	10	Training AED & Electrodes Sets	1	EA	\$ 235.00	\$ 341.10	NO BID	NO BID	NO BID
	11	Shoulder Strap	1	EA	N/A	Included (with line 6)	NO BID	NO BID	NO BID
	12	Wall Mounted Metal Cabinet w/ Alarm (External on/off key)	1	EA	\$ 109.00	\$ 128.40	\$ 85.00	NO BID	NO BID
AED Installation (Optional)				\$ -	\$ 269.99	NO BID	NO BID	NO BID	
TOTAL				\$ 1,853.00	\$ 2,405.13	\$ 1,934.00	NO BID	\$ -	
GROUP D	Training (Optional)								
	1	Online AED Training	1	PERSON	\$ 39.95	\$ 65.00	NO BID	NO BID	NO BID
	2	Hands-On AED Training	1	PERSON	\$ 50.00	\$ 60.00	\$ 49.00	\$ 45.00	\$ 54.00
TOTAL				\$ 89.95	\$ 125.00	\$ 49.00	\$ 45.00	\$ 54.00	

Exact Transportation Charges, if any...	\$ -	\$ -		\$ -	\$12/PO/Location if order is less than \$100
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MAXIMUM DISCOUNT					
Guaranteed maximum discount available if contract is renewed for 2nd year _____%		0%	0%	0%	10%
Guaranteed maximum discount available if contract is renewed for 3rd year _____%		0%	0%	0%	10%

REQUIRED FORMS					
Notification of Intent to Respond	YES	YES	YES	YES	YES
Non-Collusion Affidavit	YES	YES	NO	YES	YES
Affidavit of Contractor	YES	YES	NO	YES	YES
EEOC Form	YES	YES	NO	YES	YES
Debarment Statement	YES	YES	NO	YES	YES
Signature Page	YES	YES	NO	YES	YES
PACA Form	YES	YES	NO	YES	YES
Addendum No. 1	YES	YES	NO	YES	YES
Price Sheet(s)	YES	YES	YES	YES	YES
Sample(s)	YES	YES	NO	YES	YES

CONTACT INFORMATION	
One Beat CPR Learning Center LLC	4350 Oakes Road, Ste 500-503, Davie, FL 33314 Lawrence Franchetti P: 954.321.5305 E: jaime@onebeatcpr.com
Allied 100, LLC	1800 US Hwy 51 North, Woodruff, WI 54568 Sara B Henn P: 715.358.2329 E: bids@aeds.com
CPR Savers & First Aid Supply	NO SIGNATURE PAGE
AED Brands	95 Chastain Rd. NW Ste 302, Kennesaw, GA 30144 Scottie Domenico P: 615.926.4164 E: sdomenico@aedbrands.com
PDM, Inc. dba Start-A-Heart	651 E 4th Street, Chattanooga, TN 37402 Peter Metcalfe P: 423.648.9830 E: sales@startaheart.com